The Economics of Sovereign Debt, Bailouts and the Eurozone Crisis

Pierre-Olivier Gourinchas¹ Philippe Martin² Todd Messer³

¹UC Berkeley, CEPR and NBER ²SciencesPo (Paris) and CEPR ³UC Berkeley

IAES Conference

October 2020

Motivation

No Bailout clause: art. 125 of Lisbon Treaty:

"A Member State shall not be liable for or assume the commitments of central governments, regional, local or other public authorities, ... of another Member State"

ECB Executive Board member, Jurgen Stark (January 2010): "The markets are deluding themselves when they think at a certain point the other member states will put their hands on their wallets to save Greece."

German finance minister Peer Steinbrueck (February 2009) "The euro-region treaties don't foresee any help for insolvent countries, but in reality the other states would have to rescue those running into difficulty."

Economics Commissioner Joaquin Almunia (January 2010):
"No, Greece will not default. Please. In the euro area, the default does not exist."

Motivation: COVID crisis:

- Large fiscal transfers for fiscally fragile countries in case of shock that would potentially endanger EU, Eurozone
- European Recovery plan (July 2020): transfers net of expected repayments (ECB) around 4% of GDP for Spain, 5% for Portugal, and 8% for Greece.

Objectives

- We have seen both some default (Greece) and large loans of EFSF/ESM to Cyprus, Greece, Ireland, Portugal and Spain: transfers/bailouts have materialized
- What is the effect of "no bailout clauses" if they are not fully credible?
- What determines the existence and size of bailouts?
- What consequences on risk shifting, debt issuance and yields?
- Is an ironclad no bailout clause desirable?
- What about debt monetization?

Main results

- Estimate of implicit NPV transfers from Europeans to crisis countries: lower bound from 0% (Ireland) to more than 40% of GDP (Greece)
- Theoretical model of monetary union with collateral damage of default/exit and ex-post efficient bailouts to prevent default/exit
- Bailouts do not improve welfare of crisis country: creditor countries get entire surplus from avoiding default (Southern view)
- Ex-ante, bailouts generate risk-shifting and over-borrowing (Northern view)
- No-bailout commitment reduces risk-shifting but may be not ex-ante optimal for creditor country, if risk of immediate insolvency: "kicking the can down the road" optimal?

Relevant Literature - (just a few)

- Sovereign debt crisis: why do countries repay their debt ?
 - Eaton and Gersovitz (1981): reputation
 - Cohen and Sachs (1986), Bulow and Rogoff (1989): disruption costs
- Collateral damage of sovereign default in EMU (default + exit)
 - Bulow and Rogoff (1989)
 - Bolton and Jeanne (2011) on the diversification-contagion trade-off
 - Tirole (2014) and Farhi and Tirole (2016) focus on optimal debt contract, bailout of banks
- Home bias in portfolios
 - Broner, Erce, Martin and Ventura (21014) with creditor discrimination
- Self-fulfilling expectations driven crisis (Calvo, 1988)
 - role of financial backstop and monetary policy: de Grauwe (2011), Aguiar et al (2015), Corsetti & Dedola (2012)): financial backstop eliminates transfers
 - no multiple equilibria but transfers in equilibrium in our paper

Greek Bailout Program (see Corsetti, Erce and Uy (2017))

Three rounds:

- Programme 1 (2010-2011)
 - Greek Loan Facility(GLF): €80 Billion; many amendments (2011, 2012): longer grace period and maturity, lower interest rates (€52.9 Billion disbursed)
 - IMF: €20 Billion

Programme 2 (2010)

► EFSF : €142 Billion, disbursed;

ESM (2017) adjustments : deferred interest payments (10 years), increased maturity (to max. 32.5 years), reduced interest rates

IMF: €8.3 Billion

Programme 3 (2015-2018)

ESM : €86 Billion (€31.7 Billion disbursed)

Size of implicit transfers during crisis

- Crisis countries (Ireland, Greece, Cyprus, Portugal, Spain) received loans from GLF/EFSF/EFSM/ESM and IMF; see Corsetti, Erce and Uy (2017)
- How much implicit transfers in the loans?
- Key issue: how much default risk and therefore what discount rate? If discount rate reflects default risk then no transfer
- Default risk on European institutions lower than on private creditors
- ► Assumption for discount rate: risk of default on European institution loans ≥ IMF ⇒ Lower bound estimate of transfer
 - IMF programs are short to medium term (3 to 9 years): if increasing yield curve, underestimate NPV of transfer
 - Risk of default higher on ESM than on IMF (loans to IMF are senior)
 - We assume no more debt renegotiations

Size of implicit transfers during crisis

- Crisis countries (Ireland, Greece, Cyprus, Portugal, Spain) received loans from GLF/EFSF/EFSM/ESM and IMF; see Corsetti, Erce and Uy (2017)
- How much implicit transfers in the loans?
- Key issue: how much default risk and therefore what discount rate? If discount rate reflects default risk then no transfer
- > Default risk on European institutions lower than on private creditors
- ► Assumption for discount rate: risk of default on European institution loans ≥ IMF ⇒ Lower bound estimate of transfer
 - IMF programs are short to medium term (3 to 9 years): if increasing yield curve, underestimate NPV of transfer
 - Risk of default higher on ESM than on IMF (loans to IMF are senior)
 - We assume no more debt renegotiations

Size of implicit transfers during crisis

- Methodology (Zettelmeyer and Joshi, 2005) to estimate NPV of total transfers Tr^{i,j}_t (borrower *i*; creditor *j*, time *t*)
- We discount at Internal rate of return (*irr*) of IMF program for same borrower:

$$Tr_{2010}^{i,j} = \sum_{t=2010}^{T} \frac{1}{(1+irr^{i,IMF})^t} NT_t^{i,j}$$

Series of net transfers with *irr^{i,j}* such that =0:

$$NT_{t}^{i,j} = D_{t}^{i,j} - R_{t}^{i,j} - i_{t,1}^{i,j} \tilde{D}_{t,1}^{i,j} - \dots - i_{t,\tau}^{i,j} \tilde{D}_{t,\tau}^{i,j}$$

 $R_t^{i,j}$ =repayments; $D_t^{i,j}$ = disbursements; $\tilde{D}_{t,\tau}$ = outstanding balance at t on amount disbursed at $t - \tau$; $i_{t,\tau}$: interest rate at t on amount disbursed at $t - \tau$.

Implicit Transfers in the Eurozone

Borrower i	Lender j	irr ^{i,j}	$\Delta irr^{i,j}$	$\sum D^{i,j}$	TR ^{i,j}	Tr ^{i,j} /GDP ⁱ
Cyprus	ESM	0.82	0.90	6.30	0.74	3.62%
	IMF	1.73		0.95		
Greece	EC	0.68	2.58	52.90	18.49	8.18%
	EFSF	1.16	2.11	171.2	66.82	28.19%
	ESM	1.83	1.43	61.90	16.64	7.30%
	IMF	3.26		31.99		
Ireland	EFSF	1.83	0.83	17.70	2.22	1.29%
	EFSM	3.23	-0.57	22.50	-1.51	-0.88%
	IMF	2.66		22.61		
Portugal	EFSF	1.78	1.46	26.00	5.47	2.93%
	EFSM	3.10	0.14	24.30	0.38	0.21%
	IMF	3.25		26.39		
Spain	ESM	0.93	1.73	41.33	5.55	0.49%
	IMF*	2.66				

The table reports the irr (*irr*^{*i*,*j*}) for each recipient country *i* and funding agency *j*, the difference with IMF irr ($\Delta irr^{i,j}$), the total amount disbursed ($\sum D^{i,j}$), the implicit transfer $Tr^{i,j}$ in \in billions and scaled by 2010 GDP. * For Spain, average of IMF irr of other countries.

Non euro-zone countries

Borrower <i>i</i>	Lender j	irr ^{i,j}	$\Delta irr^{i,j}$	$\sum D^{i,j}$	TR ^{i,j}	Tr ^{i,j} /GDP ⁱ
Hungary	BoP	3.56	-1.13	5.50	-0.28	-0.31%
	IMF	2.42		8.75		
Latvia	BoP	3.09	-0.53	2.90	-0.09	-0.49%
	IMF	2.55		1.11		
Romania	BoP	3.00	-0.30	5.00	-0.10	-0.08%
	IMF	2.70		11.87		

Theory

- Start with a version of Calvo (1988) model
- ▶ 2 periods: *t* = 0, 1
- ▶ 3 countries: *i*, *g* (inside monetary union) and *u* (rest of the world)
- g is fiscally sound (safe bonds as u), i is fiscally fragile
- i's output is uncertain: y₁ = ȳⁱ₁ϵ₁ with E[ϵ₁] = 1, cdf G(ϵ₁), with bounded support [ϵ_{min}, ϵ_{max}]
- Preferences of country j:

$$U^j = c_0^j + \beta E[c_1^i] + \omega^j \lambda^s \ln b_1^{s,j} + \omega^j \lambda^{i,j} \ln b_1^{i,j}$$

- ▶ Bonds from *i* provide liquidity services λ^{i,j} to *j* with: λ^{i,i} > λ^{i,g} ≥ λ^{i,u} (ECB collateral policy)
- Bonds from g and u are 'safe', with $b^{s,j} = b^{g,j} + b^{u,j}$

Theory

- Start with a version of Calvo (1988) model
- ▶ 2 periods: *t* = 0, 1
- ▶ 3 countries: *i*, *g* (inside monetary union) and *u* (rest of the world)
- g is fiscally sound (safe bonds as u), i is fiscally fragile
- ► *i*'s output is uncertain: $y_1 = \bar{y}_1^i \epsilon_1$ with $E[\epsilon_1] = 1$, cdf $G(\epsilon_1)$, with bounded support $[\epsilon_{\min}, \epsilon_{\max}]$
- Preferences of country j:

$$U^{j} = c_0^{j} + \beta E[c_1^{i}] + \omega^{j} \lambda^{s} \ln b_1^{s,j} + \omega^{j} \lambda^{i,j} \ln b_1^{i,j}$$

- ▶ Bonds from *i* provide liquidity services λ^{i,j} to *j* with: λ^{i,i} > λ^{i,g} ≥ λ^{i,u} (ECB collateral policy)
- Bonds from g and u are 'safe', with $b^{s,j} = b^{g,j} + b^{u,j}$

Debt portfolios

Pins down portfolio shares, regardless of yields, $\alpha^{i,j}$: share of *i*'s debt held by country *j*:

$$\alpha^{i,j} = \frac{b_1^{i,j}}{b_1^i} = \omega^j \frac{\lambda^{i,j}}{\bar{\lambda}^i}$$

with $\bar{\lambda}^i = \sum_k \omega^k \lambda^{i,k}$

- Portfolio shares proportional to relative liquidity benefits of *i* debt across each class of investors, and size, independent from yields.
- $\lambda^{i,i} > \lambda^{i,g} \ge \lambda^{i,u}$ implies $\alpha^{i,i} > \alpha^{i,g} \ge \alpha^{i,u}$ (home bias in bonds)
- ▶ Results hold in the 'bondless limit' where $\lambda^s \rightarrow 0$ and $\lambda^{i,j} \rightarrow 0$ but $\lambda^{i,j}/\bar{\lambda}^i$ remains constant

- i can strategically default (pari passu)
- ► g can unilaterally offer a bailout $\tau_1 \ge 0$ to avoid default, financed by lumpsum taxes
- Cost of default to $i : \Phi y_1^i + \tau_1$
 - Φy_1^i : disruption cost of default/exit
 - No bailout

• Benefit to
$$i: (b_1^{i,i} - \rho y_1^i)(1 - \alpha^{i,i})$$

- $0 \le \rho \le 1$: recovery rate
- ▶ $1 \alpha^{i,i}$: debt held externally (in *g* and *u*).
- Cost to $g: (b_1^i \rho y_1^i) \alpha^{i,g} + \kappa y_1^g$
 - direct portfolio exposure: $(b_1^i \rho y_1^i) \alpha^{i,g}$;
 - collateral damage κy_1^g (monetary union)

Benefit to g: economizes on bailout τ_1

- i can strategically default (pari passu)
- ► g can unilaterally offer a bailout $\tau_1 \ge 0$ to avoid default, financed by lumpsum taxes
- Cost of default to $i : \Phi y_1^i + \tau_1$
 - Φy_1^i : disruption cost of default/exit
 - No bailout

• Benefit to
$$i: (b_1^{i,i} - \rho y_1^i)(1 - \alpha^{i,i})$$

- $0 \le \rho \le 1$: recovery rate
- $1 \alpha^{i,i}$: debt held externally (in g and u).
- Cost to $g: (b_1^i \rho y_1^i) \alpha^{i,g} + \kappa y_1^g$
 - direct portfolio exposure: $(b_1^i \rho y_1^i) \alpha^{i,g}$;
 - collateral damage κy_1^g (monetary union)

Benefit to g: economizes on bailout τ_1

- i can strategically default (pari passu)
- ▶ g can unilaterally offer a bailout $\tau_1 \ge 0$ to avoid default, financed by lumpsum taxes
- Cost of default to $i : \Phi y_1^i + \tau_1$
 - Φy_1^i : disruption cost of default/exit
 - No bailout

• Benefit to
$$i: (b_1^{i,i} - \rho y_1^i)(1 - \alpha^{i,i})$$

- ▶ $0 \le \rho \le 1$: recovery rate
- $1 \alpha^{i,i}$: debt held externally (in g and u).
- Cost to $g: (b_1^i \rho y_1^i) \alpha^{i,g} + \kappa y_1^g$
 - direct portfolio exposure: $(b_1^i \rho y_1^i) \alpha^{i,g}$;
 - collateral damage κy_1^g (monetary union)
- Benefit to g: economizes on bailout τ_1

i decision on default : given *τ*₁, repay if cost ≥ benefit minimum transfer/bailout to avoid default:

$$\tau_1 \geq b_1^i(1-\alpha^{i,i}) - y_1^i \left[\Phi + \rho(1-\alpha^{i,i})\right] \equiv \underline{\tau}_1$$

Threshold for no default without bailout ($\tau_1 = 0$):

$$\bar{\epsilon}(b_1^i) \equiv \frac{(1-\alpha^{i,i})b_1^i/\bar{y}_1^i}{\Phi + \rho(1-\alpha^{i,i})} \leq \epsilon_1^i$$

• g decision to bailout: given b_1^i and $\epsilon_1^i < \overline{\epsilon}$, g prefers bailout (at $\underline{\tau}_1$) if :

$$\Phi y_1^i + \kappa y_1^g \ge \alpha_1^{i,u} (b_1^i - \rho y_1^i)$$

overall loss of default \geq overall gain of default

► Threshold for bailout:

$$\underline{\epsilon}(b_1^i) \equiv \frac{\alpha^{i,u} b_1^i / \bar{y}_1^i - \kappa y_1^g / \bar{y}_1^i}{\Phi + \rho \alpha^{i,u}} \leq \epsilon_1^i < \bar{\epsilon}(b_1^i)$$

• If $\epsilon_1^i < \underline{\epsilon}(b_1^i)$, g prefers to let *i* default.

- Bailout is *ex-post* efficient for *i* and *g* jointly
- g makes minimum bailout & captures all the surplus: Southern view
- If bailout conditional on reforms that improve i output: again, all surplus captured by g

Institutions, no-bailout clauses and political uncertainty

 Legality of bailouts has been questionned (article 125 of European Treaty) with Karlsruhe court or ECJ

Political controversy on bailouts in Germany: transfers are uncertain

Ex-ante commitment to make transfers impossible/more uncertain

Exogenous parameter π: probability that ex-post transfers cannnot be implemented

Optimal Ex-Post Bailout Policy

Political uncertainty/commitment: probability π that bailout cannot be implemented.



Probability of default:

$$\pi_d = G(\underline{\epsilon}) + \pi(G(\overline{\epsilon}) - G(\underline{\epsilon}))$$

Debt rollover problem at t = 0

Fiscal revenues $D(b_1^i) = b_1^i / R^i$ raised by the government of country *i* in period t = 0:

$$D(b_{1}^{i}) = \beta b_{1}^{i} (1 - \pi_{d}) + \beta \rho \overline{y}_{1}^{i} \left(\int_{\epsilon_{\min}}^{\underline{\epsilon}} \epsilon dG(\epsilon) + \pi \int_{\underline{\epsilon}}^{\overline{\epsilon}} \epsilon dG(\epsilon) \right) + \overline{\lambda}^{i}$$

- D(b) defines a debt-Laffer curve
- ex-post bailout likelihood affects the shape of the debt-Laffer curve
- under some regularity assumptions, debt-Laffer curve is well behaved (convex over the relevant range) although not continuously differentiable.

The Debt-Laffer Curve: D(b)



D(b) for $\pi = 0$ (max bailout), $\pi = 0.5$ and $\pi = 1$ (no bailout). [Uniform distribution with $\rho = 0.6$, $\Phi = 0.2$, $\kappa = 0.05$, $\epsilon_{\min} = 0.5$, $\beta = 0.95$, $\bar{y}_1^i = 1$, $y_1^g = 2$, $\alpha^{i,i} = 0.4$, $\alpha^{i,g} = \alpha^{i,u} = 0.3$. $\underline{b} = 0.47$, $\overline{b} = 0.97$ and $\hat{b} = 1.4$]

<u>b</u>: max debt level, full repayment w/o bailout; \overline{b} :max debt level, full repayment with bailout \widehat{b} : min debt level above which default occurs with certainty w/o bailout

Yields: a Deauville effect (October 2010)?



Yields for $\pi = 0$ (expected bailout), $\pi = 1$ (no expected bailout) and $\pi = 0.2$

[Uniform distribution with $\rho = 0.6$, $\Phi = 0.2$, $\kappa = 0.05$, $\epsilon_{\min} = 0.5$, $\beta = 0.95$, $\bar{y}_1^i = 1$, $y_1^g = 2$, $\alpha^{i,i} = 0.4$, $\alpha^{i,g} = \alpha^{i,u} = 0.3$. $\underline{b} = 0.47$ and $\overline{b} = 0.97$]

10-year spread against Germany 1990-2014 (percent)



Source: Global Financial Database

Optimal Debt

First-order condition for *i* (bondless limit, interior solution):

$$D'(b_1^i) = \beta(1 - G(\overline{\epsilon}))$$

Interpretation: marginal gain of issuing debt equals discounted probability of repayment without transfer:

- If default: repayment proportional to output
- If bailout: marginal debt is repaid by g

Optimal Debt

Rewrite first-order condition:

$$(G(\bar{\epsilon}) - G(\underline{\epsilon}))(1 - \pi) = (b_1^i - \rho \bar{y}_1^i \underline{\epsilon})(1 - \pi)g(\underline{\epsilon})\frac{d\underline{\epsilon}}{db} + (b_1^i - \rho \bar{y}_1^i \overline{\epsilon})\pi g(\bar{\epsilon})\frac{d\overline{\epsilon}}{db}$$

- Gain: probability that marginal debt paid by transfer from g
- Costs: increases $\underline{\epsilon}$ (outright default more likely) and $\overline{\epsilon}$ (default due to political uncertainty more likely)
- ▶ With bailouts, *i* trades off increased riskiness of the debt (higher yields) against the likelihood of a bailout (risk shifting): $0 \le b_1^i \le \underline{b}$ or $b_1^i = b_{opt} > \underline{b}$ (Northern view)
- Characterize the extent of risk shifting
- If π = 1 (commitment for no bailout): g(ē) = 0 or ē ≤ e_{min} so no incentive to issue excessive debt

Optimal Debt Issuance: Risk Shifting



Optimal Debt Issuance for $\pi = 0.5$. Uniform distribution with $\rho = 0.6$, $\Phi = 0.2$, $\kappa = 0.05$, $\epsilon_{\min} = 0.5$, $\beta = 0.95$, $\bar{y}_1^i = 1$, $y_1^g = 2$, $\alpha^{i,i} = 0.4$, $\alpha_1^{i,g} = \alpha^{i,u} = 0.3$. $\underline{b} = 0.47$, $\overline{b} = 0.97$ and $\hat{b} = 1.4$

Choose safe debt if π high and if $\alpha^{i,i}$ high

Risk shifting and no bailout clauses

- Risk shifting increases with probability of bailout 1π : if π very low, $b_{opt} > \overline{b}$
- *i* chooses risky debt, even if it can avoid rollover risk: risk shifting is maximal.
- Reconciles the 'Northern' and 'Southern' views: two sides of the same coin.
- The possibility of a transfer induces risk shifting by *i* but *g* captures all the surplus from the transfer.

The Effect of No-Bailout Clauses



Plot of the set of unconstrained solutions $0 \le b \le \underline{b}$ and b_{opt} as a function of π . There is a critical value π_c above which risk shifting disappears.

Choosing No-Bailout Clauses Commitment level

- $\blacktriangleright\,$ Legal institutions, international treaties... may increase $\pi\,$
- ► b_{opt} decreases with π : g can eliminate risk-shifting by choosing $\pi \ge \pi_c$
- Will g always choose high π (strong no bailout clause)?
- Not necessarily: higher π could force *i* to default in period 0 because it reduces resources available in period 0 if high initial debt in t = 0
- Option value to wait or "kicking the can down the road" by g: what if ε_1^i high?
- Optimal choice of $\pi < \pi_c$ if *i* has high initial level of debt

The Time Line of Greek Transfers



Default vs. Exit

- Greece defaulted in 2012, received a transfer and did not exit
- Extension: differentiate
 - default: • $i: \cos t: \Phi_d y_1^i$
 - g: cost : $\kappa_d y_1^g$
 - exit :
 - *i*: cost : $\Phi_e y_1^i$ and extra benefit: $\Delta b_1^i (1 \alpha^{ii})$
 - g: cost: $\kappa_e y_1^g$ and extra cost: $\Delta b_1^i \alpha^{ig}$
- Transfer: to avoid default $(\underline{\tau}_1^d)$, exit $(\underline{\tau}_1^e)$ or both $(\underline{\tau}_1^d + \underline{\tau}_1^e)$

• Exit before Default:
$$\Delta/\Phi_e < 1/(\Phi_d + \rho)$$

▶ In the absence of transfers, default threshold $\bar{\epsilon}^d > \bar{\epsilon}^e$ exit threshold



Figure: Optimal Ex-Post Bailout and Default vs. Exit Decisions: Ireland and Greece

Debt monetization

• Debt monetization \neq transfers

• with
$$\rho = 0$$
 and either $\pi = 0$ or 1

• inflation rate z with distortion cost $\delta z y_1^i$ for i and $\delta z y_1^g$ for g

• maximum inflation rate \overline{z}

Overburdened Central Bank

Transfers are not possible ($\pi = 1$):



Debt monetization without transfers (stronger commitment for no bailout)

- generates distortion costs
- increases likelihood of default

Conclusion

- Reconcile "Northern" and "Southern" views of crisis: two sides of the same coin
 - Incentive to overborrow by fiscally fragile countries because of imperfect commitment of no bailout clause
 - Efficiency gains of transfers and debt monetization to prevent default entirely captured by creditor country (no solidarity)
 - In our model, very large transfer to Greece (more than 40% of GDP) did not improve Greece welfare
- Current policy discussions
 - Strengthening the no-bailout commitment should be done with prudence especially for high debt countries:
 - may precipitate immediate insolvency
 - may overburden ECB (debt monetization less efficient than transfers)
 - COVID-19 transfers to fiscally fragile countries through European recovery plan + debt monetization